

## The Holbrook Argus

Pioneer Paper of Navajo County  
AN INDEPENDENT NEWSPAPER

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THE BAUER COMPANY, Proprietor  
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### An Improvement Association

While all the towns around us are forming associations of their business men for the purpose of improving the towns, what is the reason that our town can not have one? It will cost nothing to meet once in two or four weeks and talk over the situation. While it might not do much to boom the town, yet we should get better acquainted with one another's wants and wishes. A community of spirit creates an enthusiasm which is very apt to display itself in some direction. The old saying that everything comes to him who waits, may have been true in the old time, but under the spirit of the present age if a person wants a thing he must go after it. We believe there is a go-ahead spirit enough in town to carry an improvement association through to good results if it were only started; and we also believe that after it was fairly started the good effects of it would be felt immediately. Perhaps not as some cities have done in getting great branches of industry to settle here, but in plans for beautifying and improving what we have, and in being ready to embrace opportunities, if any should come. An association of this kind, it seems to us, would be pleasant and profitable, even if not much in the way of "boom" came from it. Will not some of the business men make a move in the matter?

### Advertising

In every community, which has even a general store with which to trade, we find some means employed by the merchant of attracting attention to his wares. There are many methods which have been tried out and every day new ideas are being sought for, however, it still remains an established fact that the medium which is universally recognized is the most successful in reaching the largest number of people and not only in reaching them, but also in impressing upon them what the merchant is desirous to call to their attention, is the columns of the newspaper which appeals particularly to the community in which the storekeeper conducts his business.

Advertising experts are agreed upon this subject, as pertaining not only to the merchants' standpoint, but also the manufacturer of the commodities. The business man and the housewife, no matter how far their other interests may lie apart in other directions, combine in welcoming their favorite paper. Their interests are always first in the news columns and further it is not like the circular which has but one chance in a hundred

## AMBITION TALKS



BY  
HARLAN READ

### Hardship Is The Usual Requisite Of Attainment

The theory that hardship is one of the factors in the price of success applies not only to the general trend of a great man's life, but frequently, if not usually, to each one of its significant details.

Dr. Samuel Johnson labored over his English dictionary during seven years of bitter hardship, and wrote "Rasselas," his greatest book, to raise money to bury his mother.

Carlyle went 20 times over the confused records of the battle of Naseby to inform himself thoroughly on the one item of topography—the "lay of the land." Plato wrote the first sentence of the "Republic" nine times before he got it to suit him.

Gibbon wrote the first chapter of the "Decline and Fall of the Roman Empire" 10 times.

Sir Walter Raleigh gave the impression of accomplishing things with great ease, yet Queen Elizabeth said of him, "He can toil terribly."

Edison has been known to work nearly a week without sleep, in the completion of an invention.

Newton, the "greatest mind of all ages," wrote parts of his "Principia" 21 times.

And Robert Bruce saw in the nineteenth trial of the spider, the divine rule for accomplishment that inspired him to make the grandest struggle in the history of Scotland.

The entire theory of the necessity of hardship is splendidly epitomized in a saying of President Thiers of France in response to a friend's criticism upon the first draft of one of his speeches that it lacked the usual ease and fluency of his style. "I'll bring those in later," he said. "The ease will cause me much labor, and the fluency I shall have to drag in by the hair of the head."

red of reaching the party who may possibly be interested in what it contains.

Have you, the advertiser, ever considered this matter in the proper light? Do you spend your money in circulars, which as a rule, either are never carried into the house, or if so, reach the fire or the waste basket without the contents ever glanced at?

Why not start this new year right with the idea that your business will be aided by the columns of the newspaper which can best reach the people whose business you desire.

### What The Local Paper Does

Each and every local paper gives from \$100 to \$5,000 in free lines for the benefit of the community in which it is located. No other agency can or will do this. The local editor, in proportion to his means, does more for his town than any other ten men, and in fairness, man with man, ought to be supported, not because you like him or admire his writings, but because a local paper is the best investment a community can make. It may not be brilliant or crowded with great thoughts but financially it is more of a benefit to a community than a preacher or a teacher. Understand us now, we do not mean morally or intellectually, but financially, and yet on the moral question you will find the majority of local papers are on the right side of the question. Today the editors of local papers do the most work for the least money of any people living.—Exchange.

These "money trust" investigators have struck a lead that reads like a popular novel, and the whole country is following the revelations of the big 'uns as they pass in turn through the inquisitorial process.

Mrs. A. R. Tabor, of Crider, Mo., had been troubled with sick headache for about five years, when she began taking Chamberlain's Tablets. She has taken two bottles of them and they have cured. Sick headache is caused by a disordered stomach for which these tablets are especially intended. Try them, get well and stay well. Sold by all dealers. \$

### The Choice of a Husband

is too important a matter for a woman to be handicapped by weakness, bad blood or foul breath. Avoid these killhopes by taking Dr. King's Life Pills. New strength, fine complexion, pure breath, cheerful spirits—things that win men—follow their use. Easy, safe, sure. 25 cents at all druggists.

There are mighty few young people who go into marriage with any real idea of what it means. They get their notion of it from amongst the clouds where they lived until they were engaged, and naturally about all they find up there is wind and moonshine, or from novels which always end before the real trouble begins, or they keep on, leave out the chapters that tell how the husband finds the rent and the wife the hired girl. But if there's one thing in the world about which it's possible to get all the facts it's matrimony. Part of them are right in the house where you were born, and the neighbors have the rest.

## AN OFFER EXTRAORDINARY

THIS IS A "STRAIGHT FROM THE SHOULDER" TYPEWRITER TALK, BY A TYPEWRITER MAN TO READERS OF THE HOLBROOK ARGUS.



LOOK at the illustration of our New Fox Visible Typewriter, and compare it with any other typewriter you have ever seen or used.

Here is a Really Visible Typewriter—note that the Writing Line is on the top in plain sight, and that the type bars rise from where they are lying and strike the platen in full view of the operator, and in a direct line of vision, and that all of what you have written remains in full sight until the paper has been removed from the typewriter. Compare this with those old style typewriters, that some typewriter concerns are still advertising as visible, but on which the writing line is beneath the type bars, and you have to look down into them—or between them—to try and see what you have written.

Touch a key in the keyboard and you change the color of your writing instantly from black, blue, or purple to red. Press the Tabulator Key at the left, in the front, for paragraphing, writing the complimentary closing, etc., also for all kinds of billing. At the right and at the front is

out Back Space Key. This moves the carriage backward for making corrections, or putting in punctuation. This key also enables the operator to erase a word of three letters and write one of four in its place. Press the Stencil Key shown at the left, front for making stencils from which thousands of duplicate letters can be made. Four rows of keys writing eighty-eight characters reduce the shifting one third. The right-shift key locks automatically for writing in all caps. A positive automatic line lock prevents you from writing beyond a predetermined line. The ribbon travels in a "zig-zag" line—not straight across from spool to spool as on others—thus using all of the ribbon and making it last three or four times as long as on other typewriters. The ribbon automatically re-winds itself from one spool to the other without any attention from the operator. Carriages are interchangeable, and run on ball bearing tracks. Platens are removable so that both a hard and a soft platen can be used on the same typewriter. Extremely light touch, "No falling leaf is lighter than the touch of the Fox Typewriter." Choice of Elite, Pica, Condensed Roman, Medium Roman, or Italic Type—we carry more than three thousand special type in stock, of our own manufacture, and can furnish keyboards for any language, without extra charge. The Fox has an easy, almost noiseless action, is very durable, and is sent with cleaning outfit and fine metal case.

This is the Fox, the typewriter we manufacture—this is the typewriter that we will send to any reader of the Argus anywhere in the United States on free trial, all express charges fully paid—no deposit required—no "red tape"—no delay—no obligations to buy. If purchased after trial you can pay a little down—whatever you can spare—and the balance in small monthly payments.

Gentlemen, in all sincerity we can honestly say that this proposition has never been equalled by any other typewriter company, and all we ask is that you write us—TODAY—NOW—giving us your name and address so we can send you our new catalog and write you personally about our typewriter, and our Free Trial Offer, or call on

LLOYD C. HENNING, Local Representative, for Holbrook and Vicinity

## FOX TYPEWRITER COMPANY

Manufacturers

Grand Rapids,

Michigan



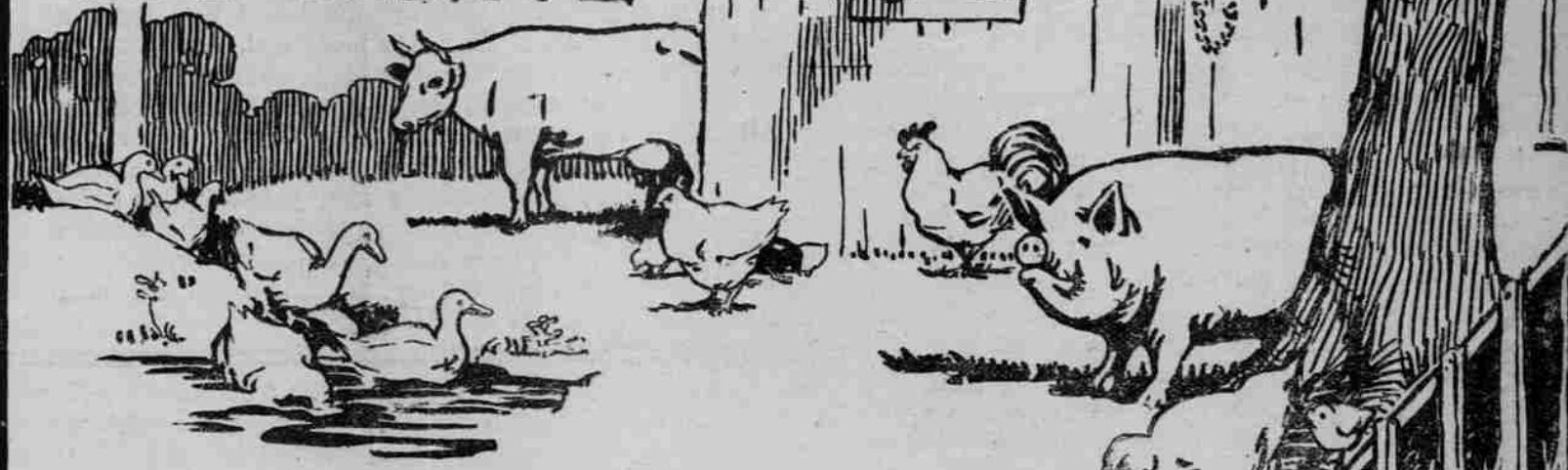
### THE HIGH COST OF LIVING

has not affected our job printing prices. We're still doing commercial work of all kinds at prices satisfactory to you.

### What You Want How You Want It When You Want It

For anything in the line of printing come to us and we'll guarantee you satisfactory work at prices that are right

## BARNYARD HYGIENE



A LITTLE Babbitt's Pure Lye or Potash and a lot of water applied to hen coops, nests and roosts, eradicates vermin.

Used on stable floors, mangers and feeding boxes, it keeps disease germs away from horses and cattle.

As a spraying solution, it kills the scale and preserves your trees. Many use it as a hog conditioner.

Be sure to get Babbitt's, the can of a hundred uses. Highest in Strength, but not in Price. Only 10c. Buy a dozen cans today. It is concentrated cleanliness.

Valuable Presents for the Labels.

Write for Booklet showing many uses.

B. T. BABBITT, P. O. Box 1776, NEW YORK CITY

